



**Wednesday
June 21, 2016**

Caltrans District 7, Rm. 01.040A

100 S. Main St. Los Angeles, CA 90012

8:30 AM: Continental Breakfast,
Networking & Registration

9 – Noon: Presentation and
Roundtable Discussion

**► REGISTER NOW - Limited seating
Bring a Team & SAVE**

E-MAIL: vann@wccc.org *(you can call in CC #)*

FAX: (916) 641-1660

PHONE: (916) 599-8020

MAIL: Call/e-mail **RSVP, then mail** completed
form, list & check, **postmarked by 5/16/17 TO:**

Western Council of Construction Consumers
1731 Howe Ave #613, Sacramento, CA 95825

WCCC Member Non-Member

Individual \$ 75 \$ 89

Team \$ 65 each \$ 79 each

(3 or more) Add \$10 each after 5/16/17

No-shows, & cancellations after **5/16/17**, are
subject to the full fee. You may send Substitutes.

Name: _____

Title: _____

Firm/ Agency: _____

Address: _____

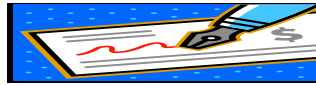
City/ST/ZIP: _____

Work Ph: _____ Cell: _____

FAX: _____

E-mail: _____

► TEAMS: Attach list w/name, org., title, address,
direct phone & e-mail for EACH registrant.



Secrets to Getting Paid

Whether Public or Private projects, many providers have issues getting paid. While you don't want to destroy business relationships, you need to get paid for your work. Bring your questions, and join us to learn the secrets to getting paid from a knowledgeable and respected contract specialist and litigator.

Learn some new ways!

Topics to be discussed include:

- Complying with the various required claims processes- contract, Government Code, etc. - so you're not bounced out at the gate
- Damages for delay - are they available? Can they be excluded by contract? When can they not? Are such exclusions enforceable?
- Proper notice to the Surety to keep it on the hook for payment
- How much claims backup is required, and at what stage? Do you need a scheduling consultant early on in the claim?
- Recent court decisions governing what you must do to prevail on a claim, plus what mistakes can kill your claim
- Finding the money when a party goes bankrupt
- Using insurance coverage to help you pay for your claims, OR attorney fees to defend them.
- Other **unique** tips and tricks for getting paid — **that you won't hear elsewhere**

Presenter: **Mark Stapke**, Stapke Law LLC

Who would benefit from this program? Consultants, Design Professionals, Engineers, CMs, PMs, Contractors, Subcontractors, Suppliers, Inspectors, Commissioners, Attorneys, Contract Administrators, and more...

Payment Method: VISA MC Discover AMEX Check * (# _____)

Name on card: _____

Card #: _____ Exp: _____ Sec. Code: _____

Billing Address: _____

Signature: _____

of Registrants: _____

x Fee: _____

= Total Due: _____

**Continuing Legal Ed(CLE)
Credits Available**